

AQUA-TECH COMPANY
P.O. Box 1961
Carmichael, Ca 95609-1961
(916) 482-3703

July 27, 2026

Heather Glen Community Services District

P.O. Box 217

Applegate, Ca 95703

Attn: Charles Robertson

RE: "Redwood Water Tank Exterior Seal/Interior Cleaning Services"

...“NO TANK IS TOO BIG, TOO SMALL, OR TOO TALL!!”

Dear Mr. Robertson:

Thank you for the opportunity to submit our proposal for **“Redwood Water Tank Services”**.
Our proposal includes all labor, materials and equipment necessary to complete the following:

Provide commercial water tank maintenance services to wash, prep and treat exterior wood with
boiled linseed oil

1. Pressure wash exterior	\$2,150.00
2. Exterior linseed oil treatment	\$2,550.00
3. Repair small leaks on exterior	\$ 950.00
4. Clean interior of redwood tank-Divers	\$6,250.00
5. Mobilization to/from Heather Glenn, Ca	\$ 550.00

Total of services	----- \$12,450.00
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*We propose to pressure wash tank exterior and treat with boiled linseed oil. Divers will clean and inspect the interior of the tank while full and operational. Please have tank full to capacity, 6"-12" from top of staves, prior to cleaning. Divers need full water for access. Please read all details below.

Contract Approach

The Aqua-Tech Company will make all repairs while tank is full. Yearly exterior treatment is important for tank to meet complete life expectancy.

Qualifications

The **Aqua-Tech Company (ATC)** has been consulting with water utilities for the past thirty-one (31) years. In that time ATC has completed all contracts without any negative occurrences. ATC is also a **Native American Owned Company**. ATC specializes in cleaning, inspection and repair not only to potable water storage tanks/reservoirs but all types of tanks. One of ATC's owners, **Michael E. Johnson**, recently served on a committee for the **American Water Works Association (AWWA)**. The committee was selected to write and approve an amended standard pertaining to commercial divers working in potable water storage facilities. The standard is **AWWA Standard; C-652-92-Disinfection of Potable Water Storage Facilities. Reference Section 5: "Disinfection Procedures When Conducting Underwater Inspection of Potable-Water Storage Facilities"**. The new revised standard is **C-652-02**. We have been inspecting, cleaning and repairing Redwood water tanks during our entire time in business. Please review references for redwood water tank experience.

Mobilization

In most cases, our company can mobilize within two weeks (or sooner) with a formal "Notice to Proceed". In some instances, if contracts overlap, additional time may be needed for scheduling. See above for fees.

Statement of Compliance

All work performed on the before mentioned water storage facility will be completed in accordance with all local, State and Federal regulations pertaining to personal safety and sanitation with regards to the entry into a public water supply. In addition, all **AWWA** and **OSHA** regulations will be strictly enforced and complied with at *all* job sites.

All projects are subject to delays caused by weather problems, Acts of God, labor disputes or other unforeseen contingencies. All invoices shall be furnished in duplicate. If District operation problems delay our repair process, a standby fee of **\$225.00** per hour will be charged (four hour minimum). Terms to be agreed upon by both parties.

Payment

Payment is due upon tank services completion. Payments received past the initial thirty (30) days will be subject to an additional fee of 1.5% per fifteen (15) days late.

Proposal Acceptance

Insurance certificates will be provided to the **Heather Glen Community Services District** prior to the commencement of any work. Additional insured will be added for a small fee if district is not currently listed on our insurance list. Certain insurance wording can cause additional fees if our policy needs to be modified (i.e. CG2010 or waivers of subrogation). Fee for additional insured is contingent upon City/Utility insurance requirements.

Upon request, the **Aqua-Tech Company** will provide the **Heather Glen Community Services District** with references for past projects.

If you have any questions or need additional information, please contact our office directly at the telephone number listed below. Thank you for considering our company.

Sincerely,

AQUA-TECH COMPANY

Michael E. Johnson

Company Telephone Numbers;

Office Voice/Fax: (916) 482-3703 Cellular: (916) 715-0732

Please read thoroughly and sign below. By signing you agree to all terms and conditions set forth in this proposal. Please sign and fax back with original sent via courier or US mail.

X _____ Date: _____ / _____ /2026

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